

COMPANY PROFILE

About us

We AWS Distribution are part of a ABDULWAHED BIN SHABIB GROUP est.1981, A multinational conglomerate with diversified successful ventures in real estate, engineering, industrial automation, healthcare, shopping malls, hypermarkets, Food services, hospitality, warehousing solutions & FMCG distribution. “

The Bin Shabib Group's primary parent company is headquartered in Dubai, UAE - is a very trusted name and is in forefront of FMCG Distribution across the region for over the past 40 years. An exponentially growing company in the Middle East, we deal with a wide range of leading global FMCG brands – both in Food and Non-Food categories. We have a predominant presence in the market place catering all segments of businesses like Retail – Hypermarkets, Supermarkets, Groceries; Wholesale, Exports and Food Service (HORECA) sectors throughout UAE, Oman and other GCC countries. The Group's primary parent company is headquartered in Dubai, UAE. Besides UAE, the Group also has international offices in London, Saudi Arabia and a few other countries.

The Bin Shabib Group is a private company with single-family ownership which originated in 1981, when Abdulwahed Bin Shabab founded a business, his first of many pioneering and successful ventures. Mr. Abdulwahed went on to become a highly successful entrepreneur, international investor, business leader, and philanthropist of the UAE.

Bin Shabib Group Sister Company AWS Distribution believes in delivering quality products to its customers. Making an impact in the industry by benchmarking successful. We have a team of expert advisors who have designed Work processes as per international standards.

AWS Distribution is leading FMCG Company in Dubai, UAE & MENA Region is committed to distribute the high quality of Food, Non Food, and Electronics & Appliances Products.

Company Vision & Mission

- Our biggest priority as a general trading organization is to bring forth value to our customers in terms of negotiation, product quality and pricing. We believe that value creation is an essential part to customer satisfaction and business success.
- Communicating honestly and creating relationships is a big part of who we are. We believe that trustworthiness and transparency are vital elements in retaining and creating successful future business relationships.
- We abide by the rules and regulations of business society. We believe that communicating ethically and morally towards our customers is essential to corporate growth and strength.
- Responding innovatively to difficult solutions is what sets us apart from our competitors. We believe that this helps us gain a fresh new perspective to problem solving.
- The Management who can draw on decades of experience in catering for customer's need is insuring that The AWS Distribution service remains second to none.
- The AWS Distribution increases its operations on a continuous basis. We offer competitive prices, Speedy distribution, efficient service and internationally recognized quality products, dynamic and experienced management.
- We, The AWS Distribution cover up the whole market of the United Arab Emirates, such as hotels, restaurants, groceries, A, B & C class supermarkets, hypermarkets, airports, duty-free and catering companies. We also re-export major products to international countries.
- The AWS Distribution focuses to faster growth and promotes enduring business ties with its Customers. Customer responsiveness and commitment is the driving force in the quest for excellence.

President / Founder Message



Abdulwahed Bin Shabib

When the pandemic hit us hard, we realise that even in the worst times there are opportunities to look into. This is like the famous American proverb “when the going gets tough, the tough get going”. AWS Distribution is set- up in October 2020, in the peak of pandemic when the supply chain of many critical products are disrupted.

We found opportunities when many established names in the Distribution landscape faltered on their commitments and the principal companies looking for new, financially sound Distribution Companies for entrusting their Agencies.

Please do not construe AWS as a new company. We are a part of the diversified Abdulwahed Bin Shabib Group of businesses having a glorious history of 40 years.

AWS is primarily focused in Food distribution across GCC spanning a whole spectrum of products from frozen items, canned food, vegetables, rice, grains etc. And other FMCG and Horeca items.

We are also engaged in Distribution of non-food items, household goods, electronic items etc. Down the lane, we intend to develop our own branded products with a focus on quality.

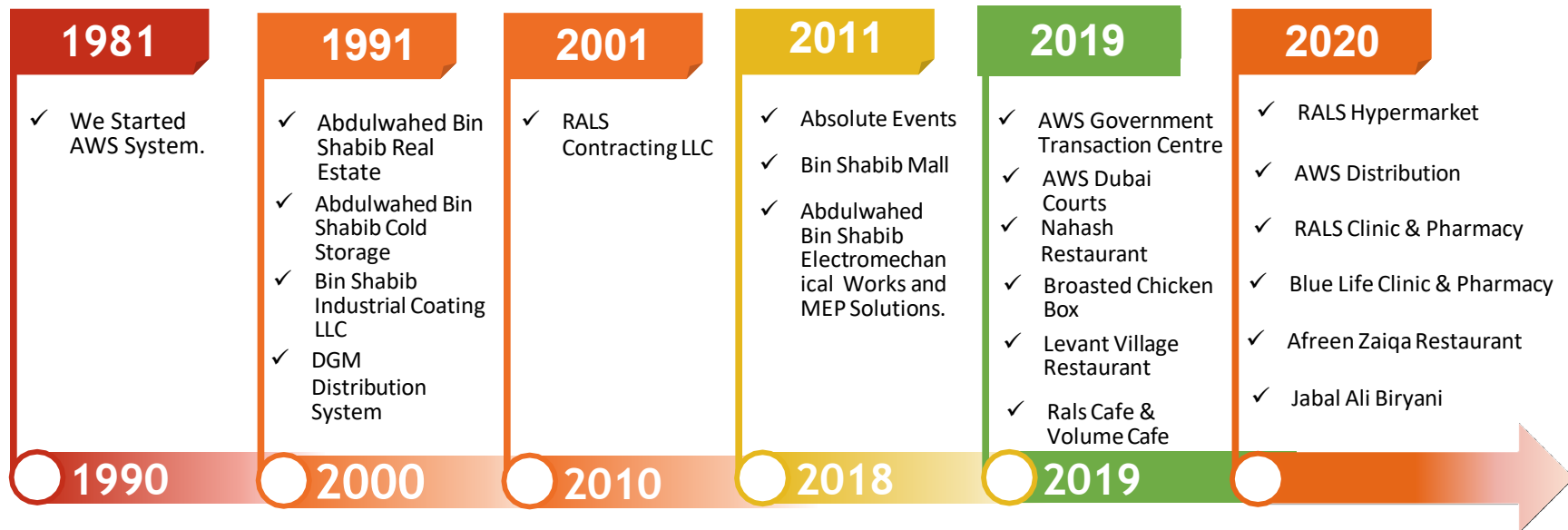
AWS is well capitalized to the tune of AED 300 Million and having an excellent infrastructure of own warehouses, cold storages, labor accommodation etc. AWS has a good talent pool of dedicated employees who are well experienced in Distribution business and geared to serve you well.

As Dubai is strategically located at the crossroads between East and West serving a large population within its reach, we foresee great opportunities for our Distribution business.

KEY STRENGTHS OF THE GROUP

- **One of the largest business groups in the UAE with Diversified Business Model**
- **Low Risk Business Model with lower leverage**
- **Strong organic growth.**
- **High management pedigree.**
- **Established clientele.**
- **Diversified customer base.**
- **Focus on delivery & Customer Happiness.**

OUR TIMELINE



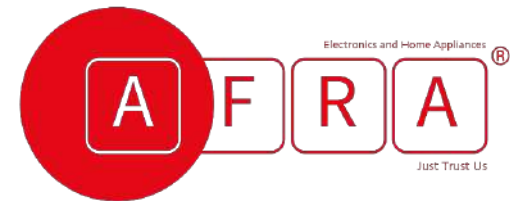
OUR SISTER CONCERN



OUR BRANDS



OUR BRANDS













LEVANT GARDEN













Fillimie









JUICY

FRESH







Aroma
Fresh

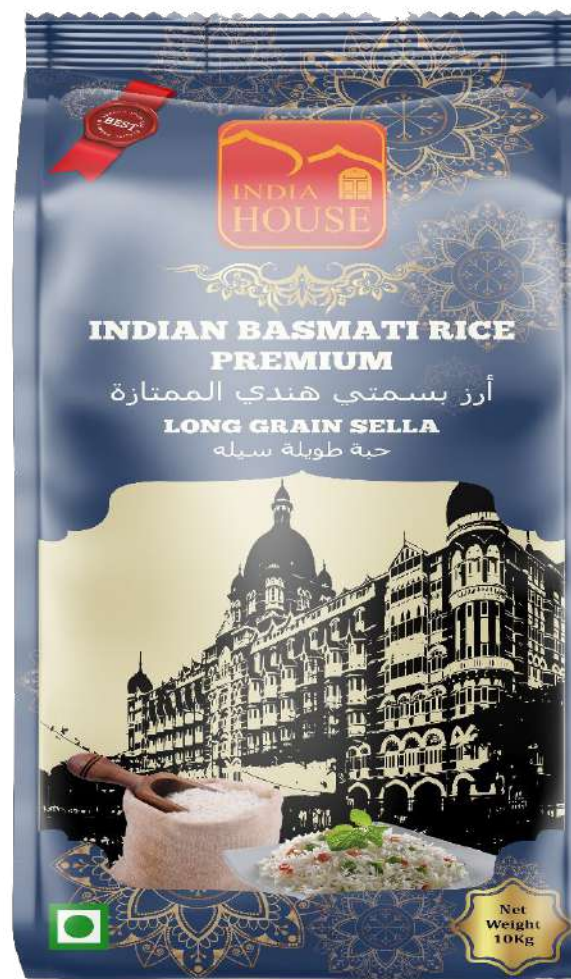
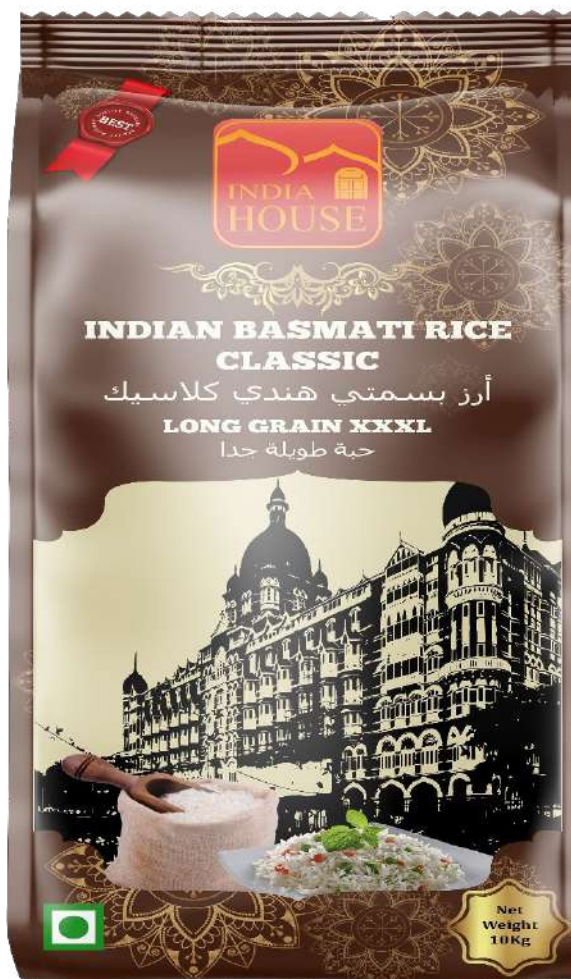
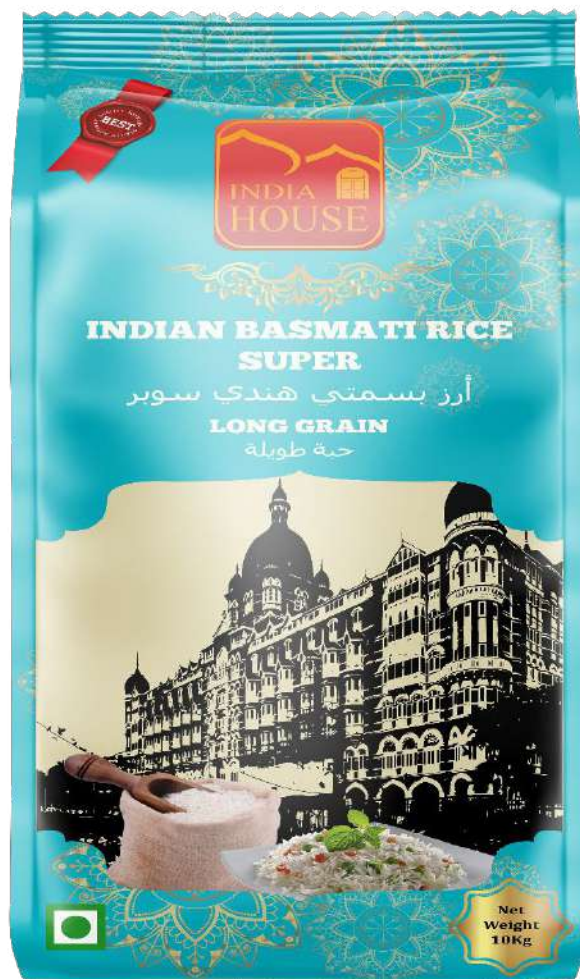
















"Taste of real food"

SHANDAR®

"Taste of real food"











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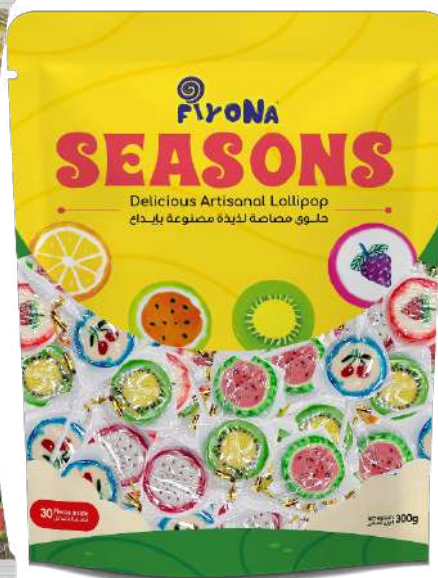
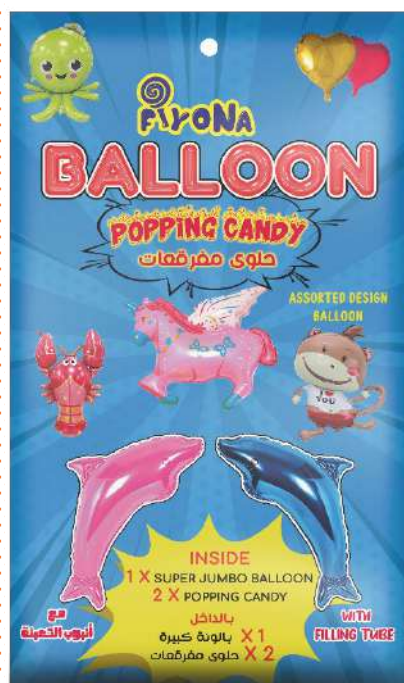










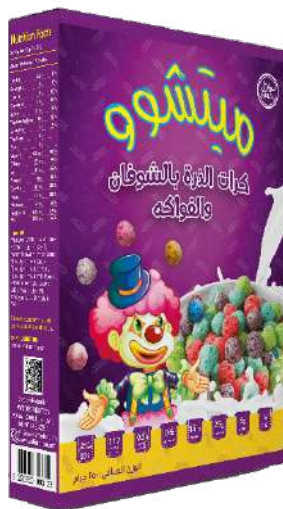


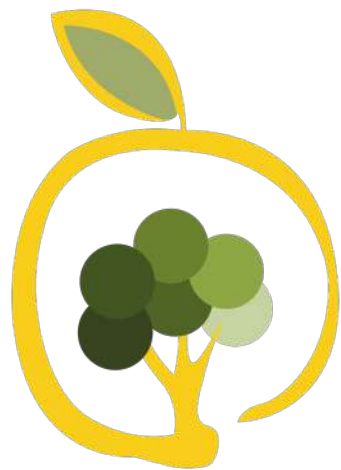




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LIME TREE
ORGANIC

















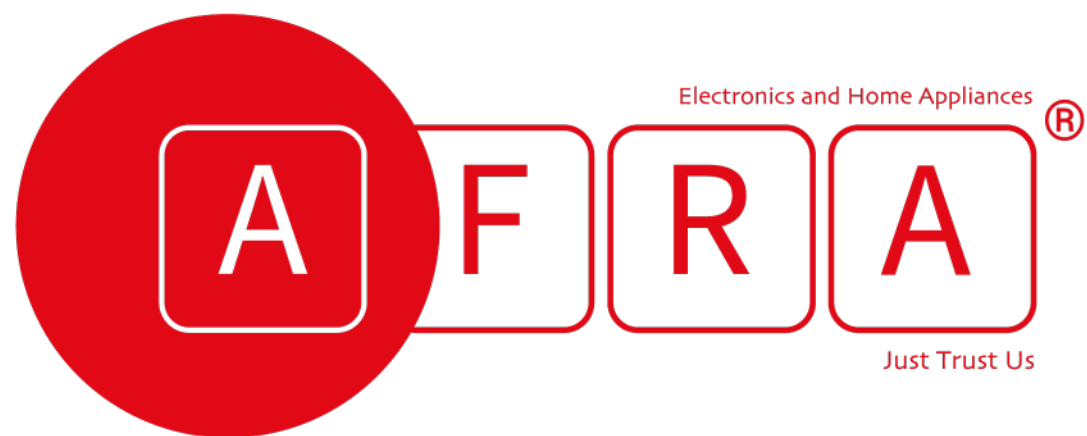


Remo

The logo features the word "Remo" in a blue, elegant script font. A small, stylized blue butterfly is positioned above the letter "e". The entire logo is centered on a white rectangular background, which is framed by an orange border with a white dotted pattern on the left and top, and solid orange on the right and bottom.













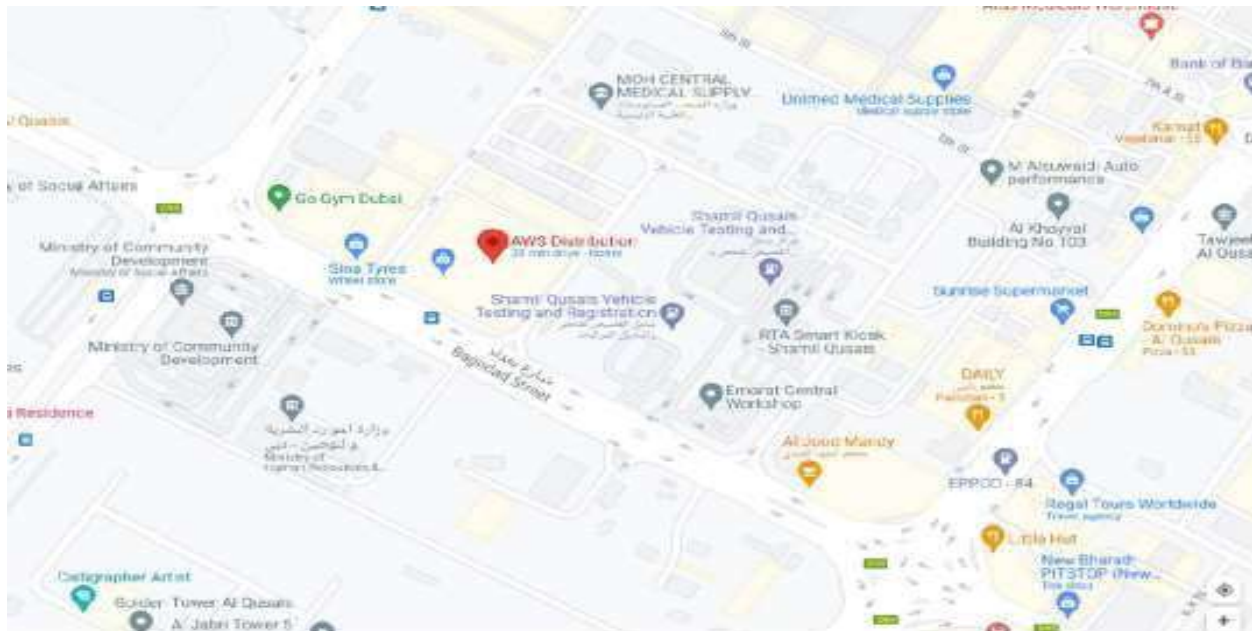




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